



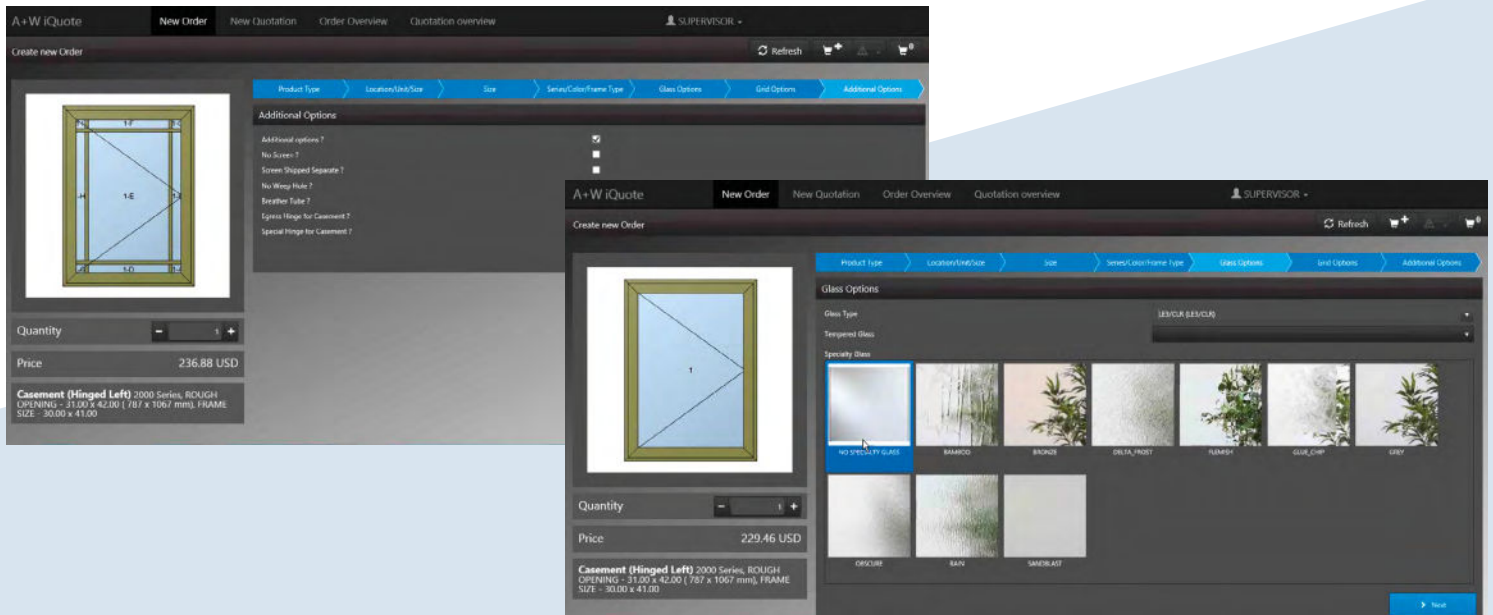
Software for Windows & Doors



A+W iQuote

Web Configurator for
Windows, Doors, and Shutters

Web Configurator for Windows, Doors, and Shutters



Digitization is not only crucial in production, but also in the commercial area, especially in customer communication. Digital sales channels shorten the path to the customer and create real added value for all partners involved.

Using the A+W iQuote Web configurator, both dealers and customers can enter quotes and jobs and order product configurations directly from their manufacturers, anytime, anywhere. A+W iQuote offers flexibility where it is needed. The special feature of this configurator is that it can be accessed simply via the browser while extra app needs to be installed. This makes it possible, for example, to use a mobile phone or tablet to configure the right products directly on the construction site and submit the order.

A+W iQuote for Dealers

A+W iQuote can be used as an alternative and supplement to the quotation and order entry of the A+W Cantor Dealer software. As with the retail version, the dealer logs

on to the system via a personal login. The manufacturer can control which products and systems are displayed to the respective dealer customer for configuration.

With a simplified user interface, which does not require any training thanks to guided data entry, A+W iQuote can also be used purely as an online product configurator (e.g. by occasional orderers). The dealer can use it to create his quotations and orders to end customers, manage customer data, price group discounts, his own delivery terms, and forms of payment, etc., and send inquiries and orders to the manufacturer.

A+W iQuote for Customers

Since the configurator can be used intuitively, customers can also play with the many product variations from the comfort of their couch. This also gives them the opportunity to get an overview in advance before contacting a manufacturer or dealer. With A+W iQuote, customers can configure their desired products and make a (pre)selection.

Accessible via the manufacturer's homepage, the online product configurator A+W iQuote can also contribute to the acquisition of new customers.

However, A+W iQuote offers even more than just pure product configuration; service and complaint orders incl. photo upload can also be recorded. Thanks to complete system integration and individually preconfigurable damage descriptions, seamless further processing at the window, door or roller shutter manufacturer is possible.

Integrated, Web-based System with Customizable Design

The online product configurator A+W iQuote is the new complementary front end for the A+W Cantor software solution. Due to complete integration, no double data creation and maintenance is necessary. The products provided for configuration are therefore always up-to-date and the prices are correct. On the manufacturer side, no new order entry is necessary. This enables much faster



order processing. The incoming order can be scheduled directly for production, as the products are correctly and completely configured thanks to the restriction checks from A+W Cantor. Thus, A+W iQuote contributes to time savings and resulting cost savings.

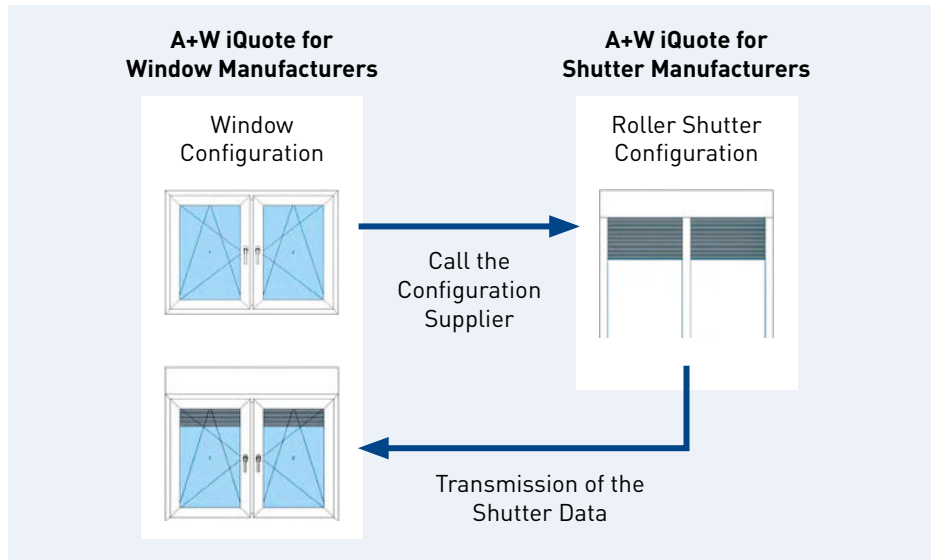
A+W iQuote is platform (Windows, iOS, Android), browser (e.g. Internet Explorer, Chrome, Firefox), and device (e.g. PC, laptop, tablet, smartphone) independent.

The structure and design of A+W iQuote can be individually adapted to your company's appearance and the online product configurator can also be seamlessly integrated into the homepage.

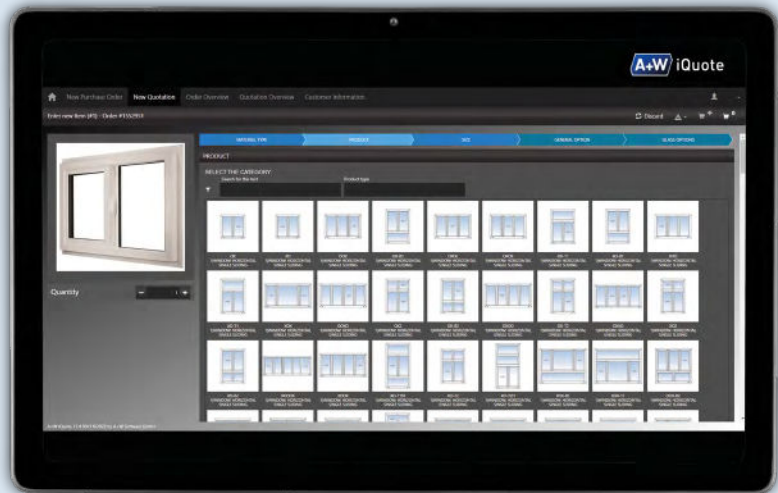
Digital Worlds Grow Together

Web configurators have been established in the building components industry for some time now, particularly those used by suppliers of front door panels and roller shutters. In order to enable a continuous process in the quote/order entry, the Web configurators of adeco, dpi, OBUK, Rodenberg, ROMA, and WAREMA are integrated in A+W iQuote as well as in A+W Cantor. A dealer can configure the front door panel, for example, directly from A+W iQuote via the externally connected Web configurator for the already recorded front door, including graphics display and price calculation, and submit a corresponding offer to his customer.

But A+W iQuote itself also serves as an external Web configurator. It can be called up from the order item entry of the ERP system used at another manufacturing company in order to configure products that are bought in online. In addition, A+W iQuote can also be called up from another A+W iQuote online product configurator in order to configure third-party products and send this as an item within one's own quote/order.

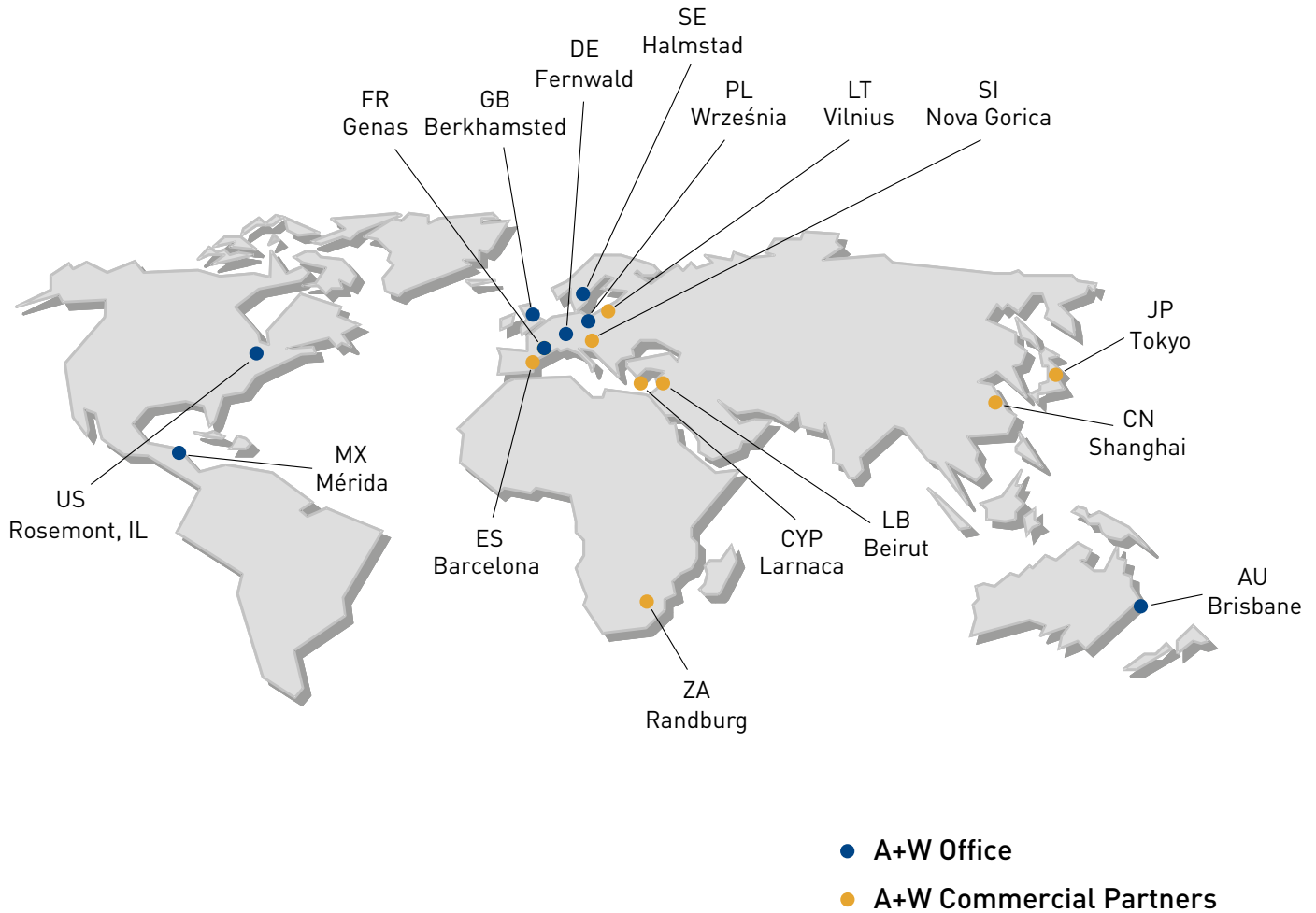


YOUR BENEFITS AT A GLANCE:



-  Development of new sales channels and customer groups
-  Increased market presence through flexibility – quotes and orders can be entered at any time and from anywhere
-  Higher customer loyalty – different usage options for small and large trading partners
-  Optimized processes – orders and service/complaints flow seamlessly into the manufacturing system for further processing
-  Time and cost savings – data for A+W iQuote does not have to be maintained separately
-  Improved customer service – purchase orders and service orders can be processed faster

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A+W has over 40 years of global market leadership in software for the flat-glass, window, and door industries for small-, medium-, and large-sized companies.

Our long-term experience is your benefit.

A+W – Your Trusted Advisor

Software for Glass, Windows & Doors