



Software for Windows & Doors



PRODUCT CATALOG

A+W Cantor

www.a-w.com



Your benefits with A+W Cantor

- Optimal interlocking of your business processes
- Easy to use for all users in all areas
- One central database as an information source
- Management of several production plants and independent companies
- Transparency of your business data
- Concentration of your employees on their core tasks
- Simple and secure order entry
- Professional connection of your dealers
- Secure entry of custom shapes
- Reduced capital commitment thanks to optimal warehousing
- Cutting optimization for more profitable material utilization
- Minimization of setup costs
- Optimal utilization of your production and increased productivity
- Complete deliveries with subpackage organization
- Short delivery times and on-time delivery
- and much more

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A+W Software GmbH is the market leader for software for the flat-glass industry and window and door manufacturing. A+W's products are suitable for small, medium-sized, and large companies. We have been active on the market for more than 40 years and we sell our products around the world.

A+W works closely with experienced, expert companies in the industry. The result is the best possible solutions for our customers. We control and optimize the entire value chain with our solutions, from basic glass to finished windows.

- Approximately 170 employees worldwide
- More than 1,100 customers worldwide
- Approximately 50 employees in Research + Development

An overview of A+W Cantor

A+W Cantor is the complete, comprehensive software solution that caters to the market-specific requirements of manufacturers of windows, doors, shutters, gates, and insect screens; it can be used in all business areas. With its modular design, you can choose the areas in which you would like to use A+W Cantor and grow with us:

- A+W iQuote (W) – webshop
- A+W Cantor Reseller – dealer solution
- Quote and order processing
- Capacity planning and delivery date calculation
- Work preparation and production control
- Purchasing and materials management
- A+W Cantor CIM – paperless production
- Delivery and loading planning
- Installation and service planning

All business processes are mapped in A+W Cantor: from quotation creation to order entry including credit limit check, purchasing and materials management, production and delivery, on through to service and assembly planning and invoicing. Complete order processing can be handled almost paperlessly thanks to the integrated document archive.

A+W Cantor creates transparency at your company by providing you with an overview at all times, so that you can work on schedule and in accordance with your customers' needs. You can always see the current status of an order. This way, you can provide your customers with up-to-date information and spare yourself time-consuming searches for paper files in production.

Rely on A+W Cantor's organizational talent and don't forget any more accessories, special glass or parts with long delivery times. A+W Cantor will be glad to remind you, for as soon as an order is entered, A+W Cantor knows all dates – from the order to the installation date – and notes these in individual departments' calendars. The A+W Cantor modules support your process flows and ensure that nothing will be forgotten.

No matter how you sell your windows, whether directly, via dealers, project business, in home improvement stores or on the Internet – A+W Cantor is always the right solution.



Special requests are the standard: design your own perfect quotations in no time.



All dealers are on board and always up-to-date.



Improve your market position with the solutions for short delivery times and strict adherence to delivery dates.



Incorporate third-party systems such as financial accounting into your A+W Cantor solution.



Special designs are made easy – even without special training.



Low capital commitment thanks to optimal material stocks.



Always informed about all developments at your company!



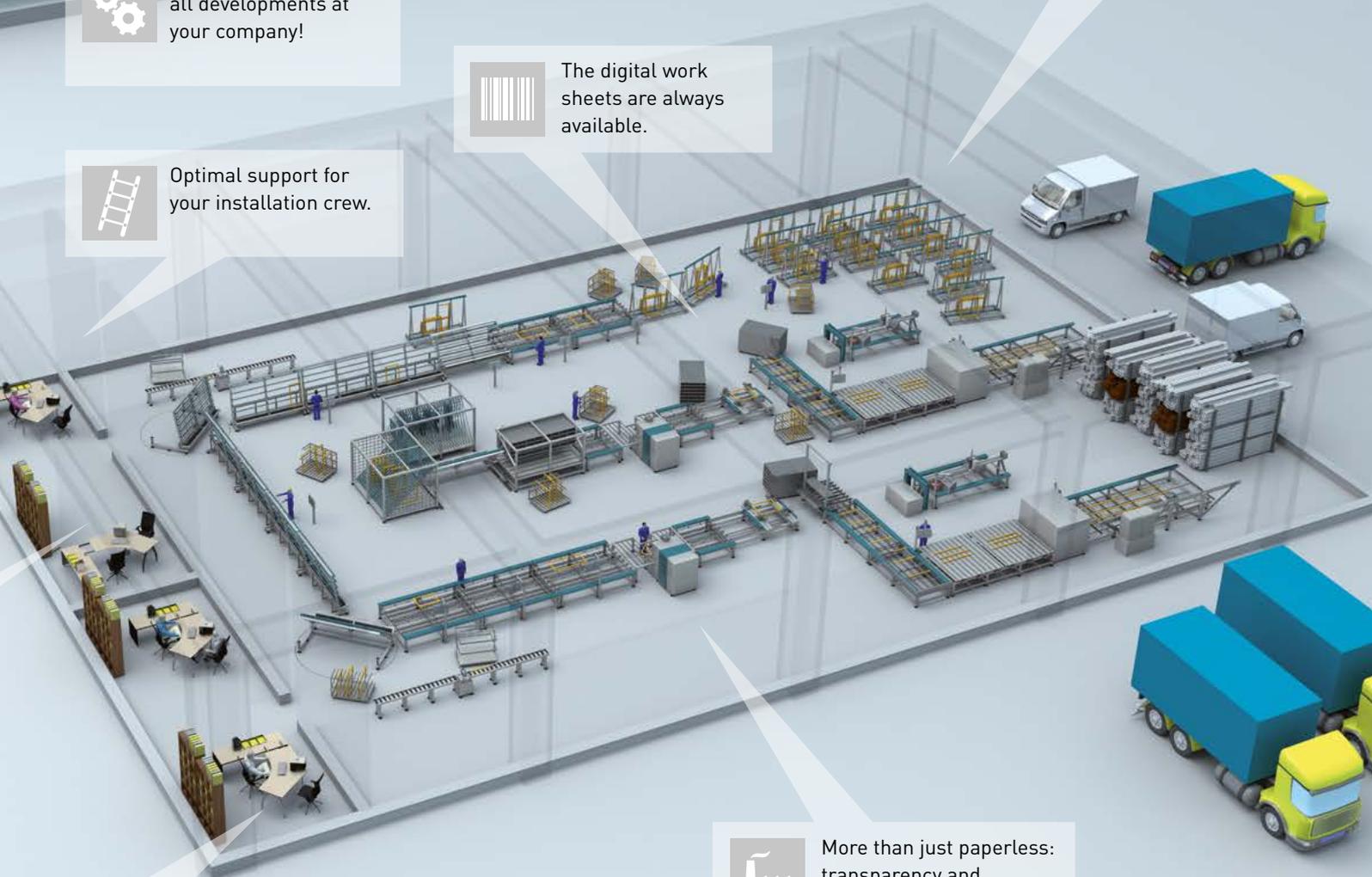
The digital work sheets are always available.



Optimal support for your installation crew.



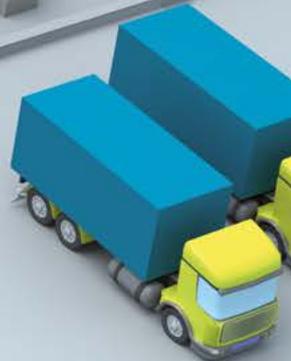
Guaranteed complete deliveries with sub-package and delivery organization.



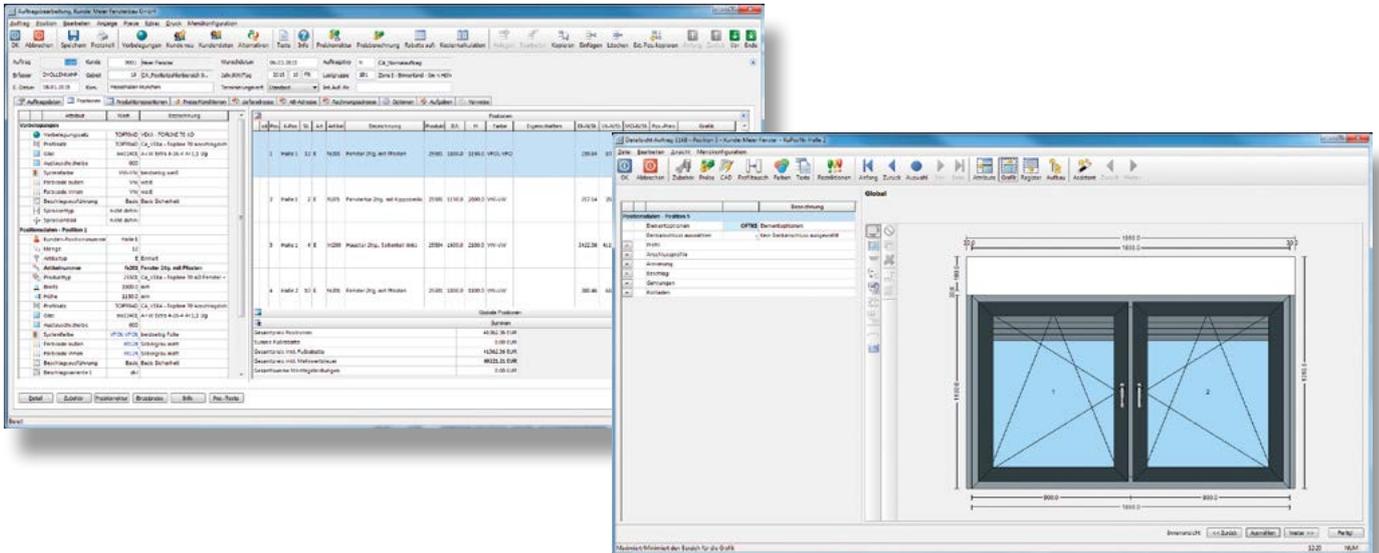
You have complete control over bottlenecks and machine utilization.



More than just paperless: transparency and organization in your production department.



All items in just one order



Everything in one order

With A+W Cantor, your commercial and technical orders are always complete and completely checked. It doesn't matter whether you manufacture windows from wood, aluminum or PVC or whether the windows are standard or custom designs – A+W Cantor's quotation and order processing allows entry of all materials in a single order. You can even create alternative quotations with just a mouse-click – even for different types of materials.

The intelligent pricing functionalities make your employees' work easier and ensure that the correct price is always stated.

Variant configurator – full flexibility

The unique variant configurator connects the normally rigid world of an industry-specific configurator to the flexible world of the configurator of a standard ERP system. This way, you can define your own configurator, with specifications and rules that apply especially for your company. And you always remain flexible – if basic conditions change, you only need to adjust your configurator.

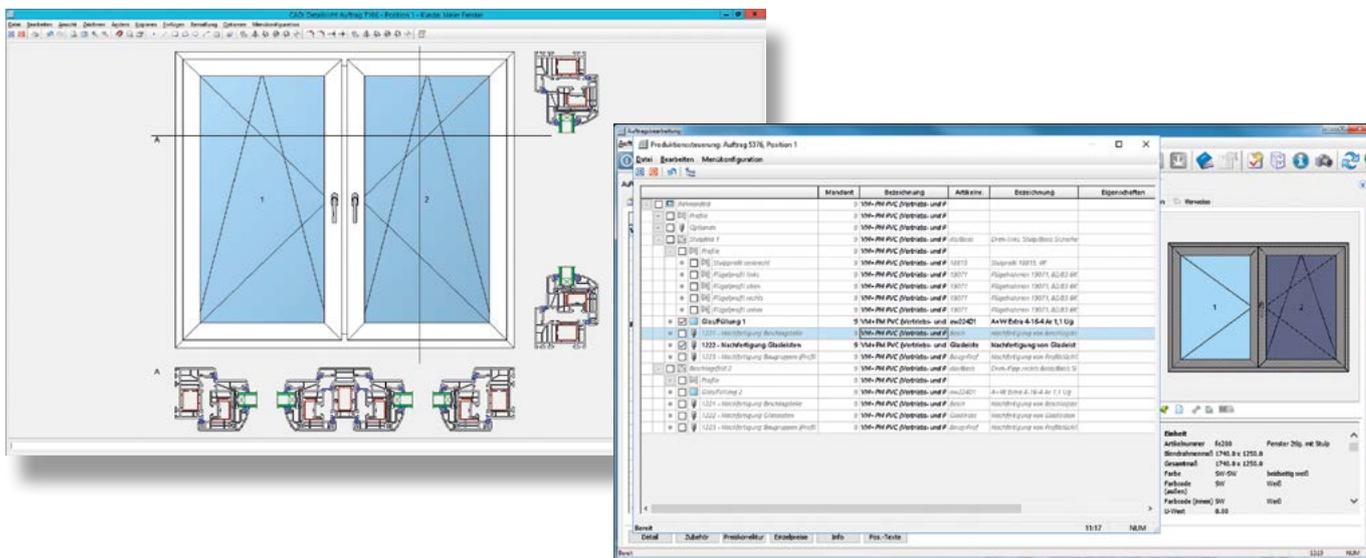
A+W Cantor CAD – custom designs made easy

Not every custom design has to become a challenge for your team. With A+W Cantor CAD, you can design even complex custom designs freely and

still calculate the prices for them in detail. In most cases, you can even enter the custom design elements entirely without CAD because the simplified quick entry in A+W Cantor provides you with many shape templates.

Global business thanks to multilingual capability

The software is multilingual so that you can serve customers around the world in their languages and tap into new markets. The language in which an order is entered can be different than the language in the production location and the order confirmation that goes to the customer can be in yet another language – and all of this in just one system.



Always on top of key projects

Are you in the project business? With A+W Cantor Project Management, you can always keep an eye on your project-related quotations and orders.

Complaint/reproduction

With A+W Cantor, a reproduction order in case of a customer complaint can be generated with just a few clicks – and the reference to the original order remains.

Client administration/ several plants

If you produce in several plants at different locations or you manage an independent company – be it at home or abroad – the multi-site-capable

A+W Cantor solution is simply perfect for you. As early as the order entry phase, products are automatically distributed by plants. Plus, you can also incorporate logistics centers.

Finances – accounts under control

Even before you create an order confirmation, A+W Cantor performs a credit limit check and takes your individual delivery blocks into account. The system creates invoices for you automatically and communicates directly with the financial accounting department. With A+W Cantor, you ensure that you always know what's going on with your payables as well as your receivables.

Your benefits:

- Orders are placed correctly – quickly and securely
- Everything in just one order, no matter which product or material
- Prices are always correct – even for custom designs
- Comprehensive orders and multilingual capabilities
- Greatest flexibility thanks to the unique variant configurator

Slimmed-down, optimized processes



A+W Cantor includes tools that you can use to improve the flow of processes across your whole company.

Workflow

With a workflow, you can structure, map, and design your processes individually. For example, you can provide a status booking for receipt of an advance payment, which means that the order is only then released for further processing.

Order management

A+W Cantor includes integrated task management. This tool helps you prioritize daily tasks, it contacts responsible people or groups of people

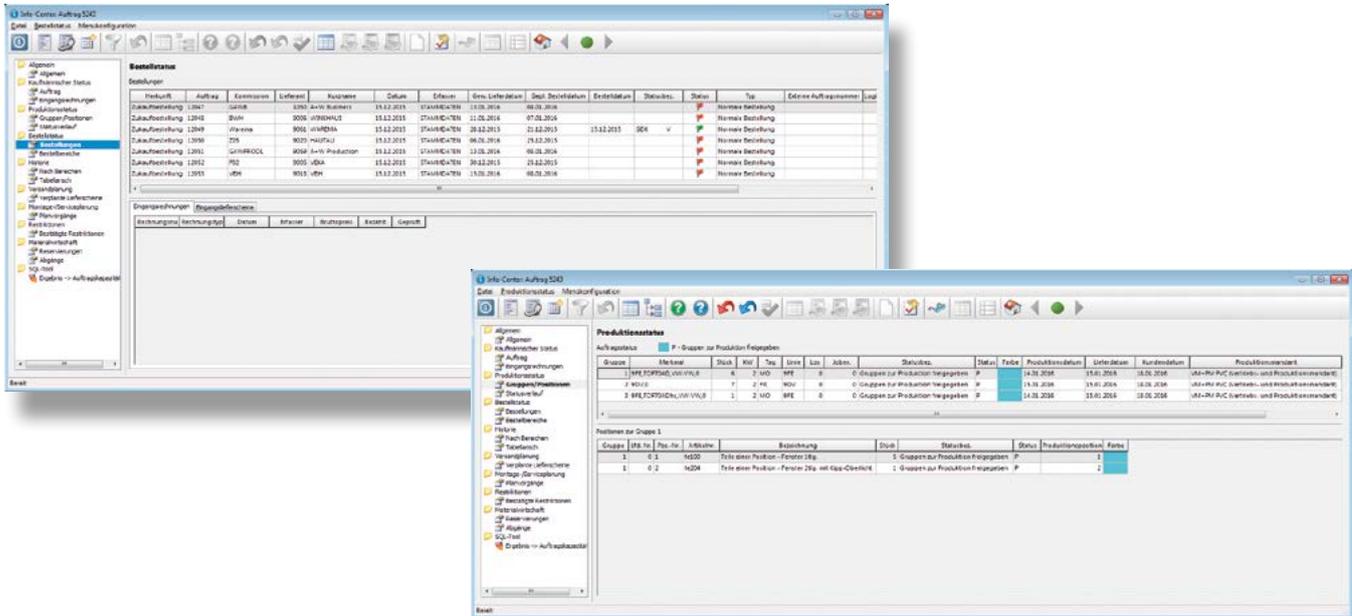
automatically to remind them to take necessary actions, and it communicates between departments. This allows you to control the flow of all your business processes.

Always make the right decision

Use the A+W Cantor tools to prepare the detailed information that is stored in the system. The system is based on an open database, that is, you can see any information stored there. With the integrated SQL tool, you can create queries to depict, analyze, and optimize each area of your company.

Cockpit

You can use A+W Cantor to create your personal overview, that is, your cockpit for controlling your company's business. The system supplies you with comprehensive real-time evaluations as the basis for your decisions. For example, you can see the top customers and current orders received at a glance, and therefore stay on top of your company's situation all the time.



Info center keeps you informed

The integrated info center, where all order information is saved, is created automatically for each order. Each action, each change, and each status change to an order is recorded – together with user data and time stamp. Information about purchasing, goods receipt, production status, delivery planning, and commercial processing – in short, all relevant order information – is included.

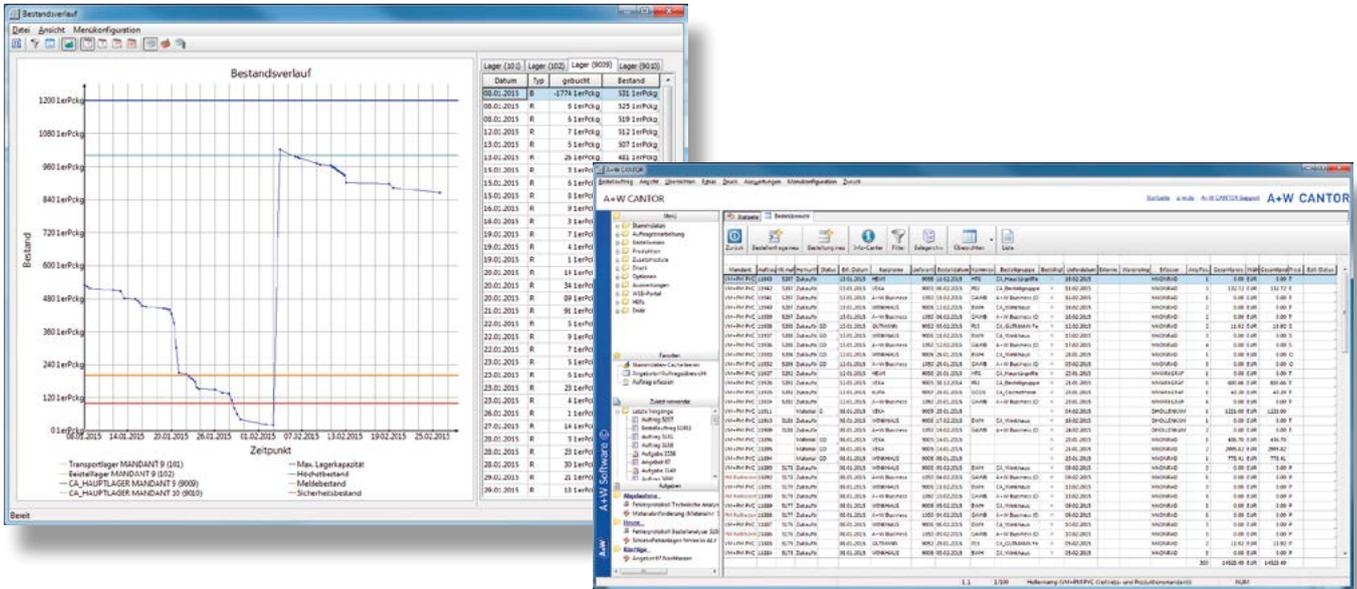
Document archive

Documents created by the system (quotations, order confirmations, etc.) are stored in the document archive automatically. In addition, it is possible to store other information, such as the dimension sheet, there manually or automatically. Documents can be assigned based on the order, customer or supplier.

Your benefits:

- Secure business decisions based on reliable, up-to-date data
- Show customers you are an expert thanks to direct information from the info center
- Transparency with storage of all documents in the system
- Traceable information for communication between departments
- Paperless office organization
- Slim management thanks to great efficiency with each step

Optimized order processes require minimal capital commitment



Needs-based and just-in-time material planning

The required material is ordered on a just-in-time basis so that orders can be placed and delivered as late as possible and as early as necessary.

A+W Cantor always knows your stock and takes even the very smallest material movement into consideration. Your stocks are therefore always at the optimal level.

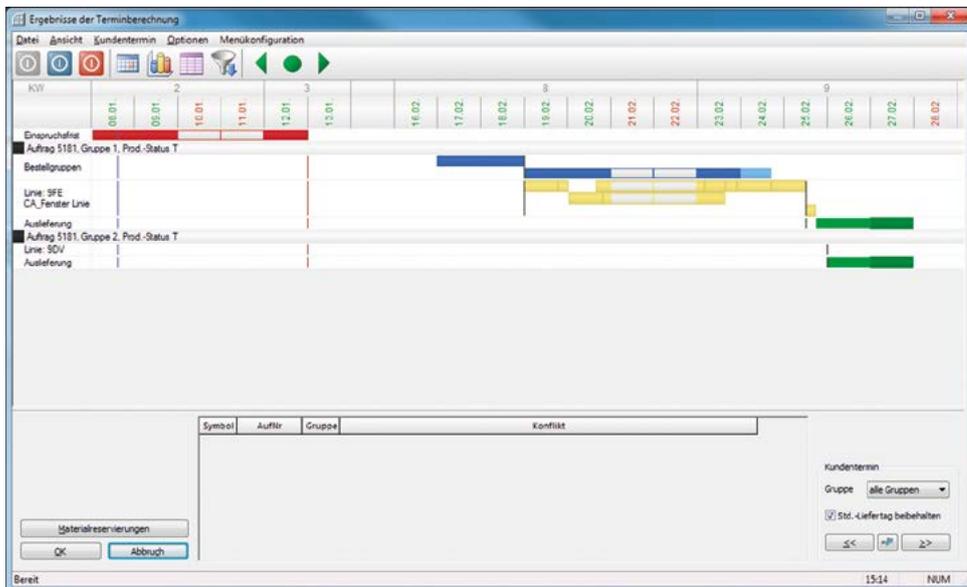
Goods receipts and removals can be booked automatically or using a mobile scanner. For all order-related purchased materials, A+W Cantor automatically generates orders with prices for the respective suppliers based on the order data.

openTRANS® supports your automated order management and electronic communication with your suppliers. In addition, incoming invoices are checked automatically; manual intervention is only required if there are any deviations from the purchase order.

Your benefits:

- Higher liquidity due to reduced capital commitment
- Planning security thanks to transparent order processes
- Time savings since the system automatically determines order quantities
- No bottlenecks due to missing material
- Low inventory stocks
- Seamless invoice verification

On-time deliveries keep customers coming back



Capacity planning – resources under control

Calculate the exact delivery date when sending the order confirmation to your customer, taking production capacities and required materials into consideration. With the comprehensive scheduling tools, you will see a graphic depiction of when which activity is required for which order. Orders automatically generate the correct material requirements plan for purchasing.

Just-in-time delivery date calculation – on-time delivery

When can a new customer order be delivered reliably, completely, and as quickly as possible – at the lowest

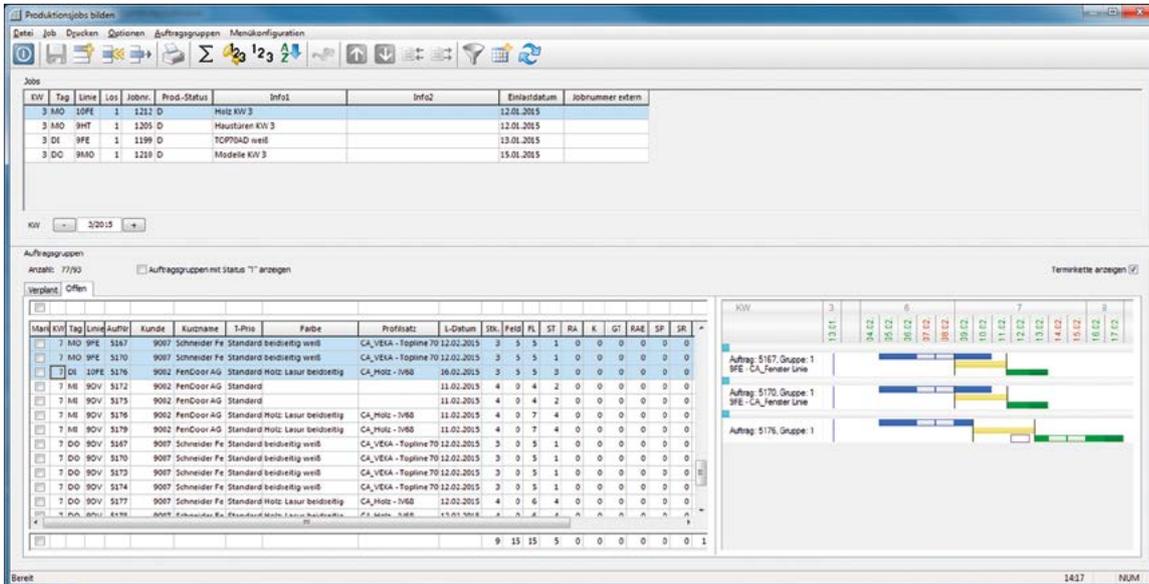
possible cost for material procurement and storage? Just-in-time scheduling answers this question immediately. Every order runs through this planning process so that the order confirmation can be printed with the appropriate delivery date. Just-in-time planning is the heart of the A+W Cantor software. It calculates the dates for upcoming tasks for all steps in all departments.

Just-in-time delivery calculation changes the processes at your company, makes (paper) order files a thing of the past, reduces stocks, ensures previously unheard-of punctuality, and makes all processes easier and more efficient.

Your benefits:

- **Reliable, punctual deliveries**
- **Just-in-time resource provision results in cost savings**
- **Correct material requirements planning and ordering**
- **Optimized processes**
- **Leaner and more efficient administration**

Optimal production flows



Production planning – schedule orders optimally

Use A+W Cantor to plan your production. With A+W Cantor you can remain flexible – and create production batches to make the best possible use of your production lines. Cutting optimization saves material and time since profiles are cut to ensure that waste is reduced to an absolute minimum.

Production control – including machine control

A+W Cantor creates all production documents itself. Whether labels or work sheets – all information relevant for production is called up directly from A+W Cantor. A+W Cantor communicates with all your machines and controls them optimally. Data is

transferred for each individual order and production batch, so there are far fewer production errors.

A+W cooperates closely with machine manufacturers and has wide-ranging experience with the integration of all types of machines and brands, whether they are manufacturing windows from wood, aluminum or PVC.

Efficient material flows – no more searching

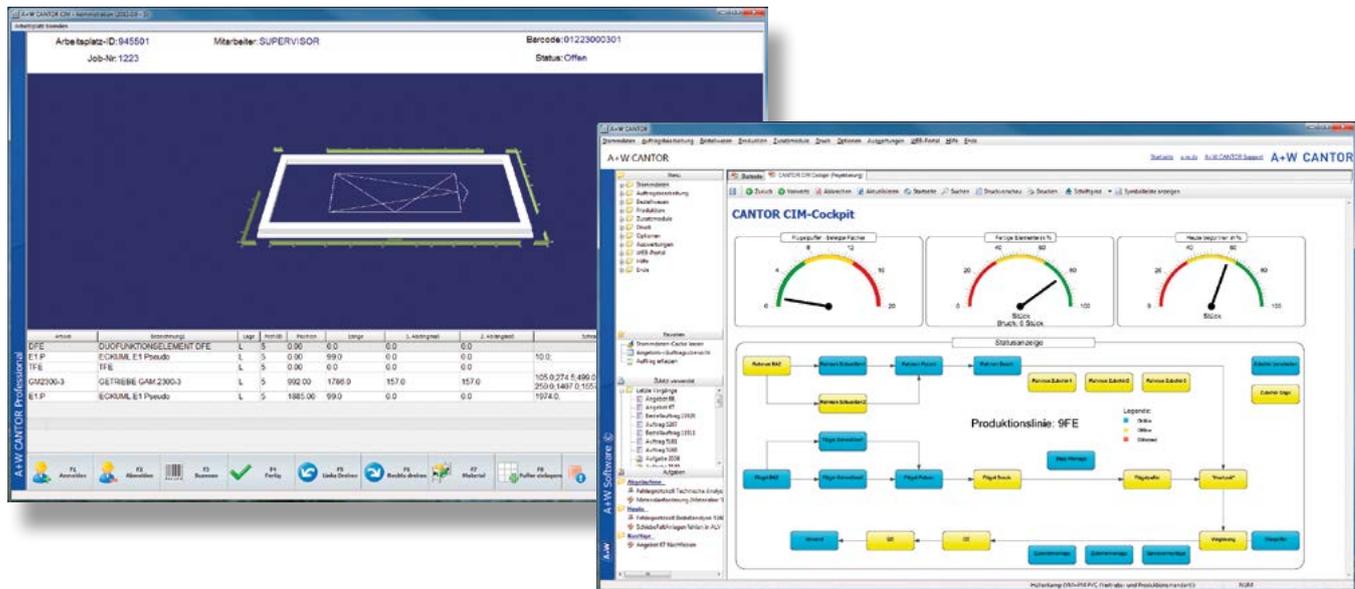
With A+W Cantor, you can manage processes for all materials, including stock items, purchased parts, and semi-finished products. You no longer need to search for things, since the system always knows exactly where everything is.

Your benefits:

- Easy, convenient management of your production processes
- Time savings thanks to greater efficiency in the production process – no more searching for materials or elements
- Optimal utilization of your machines
- Consideration of bottlenecks
- Cutting optimization and waste management save money
- Manufacture more elements with the same number of employees



Increased productivity with workstation monitors



Paperless manufacturing with A+W Cantor CIM

The flexible monitor view allows each monitor to be adjusted to the specific needs of each workstation. Production data and work instructions are displayed clearly for your employees and digital work sheets are always available.

In addition, material requests, reproduction, and quality assurance with in-house production control can be performed directly on the A+W Cantor CIM monitor.

Maintain an overview with barcoding

If bar codes are used throughout the production process, window production can be tracked in real-time. Identification of all parts and elements via bar code ensures efficient processes

and increases transparency. With seamless parts tracing and graphic display of machine utilization, you can keep an eye on production processes all down the line.

Full control on the master workstation

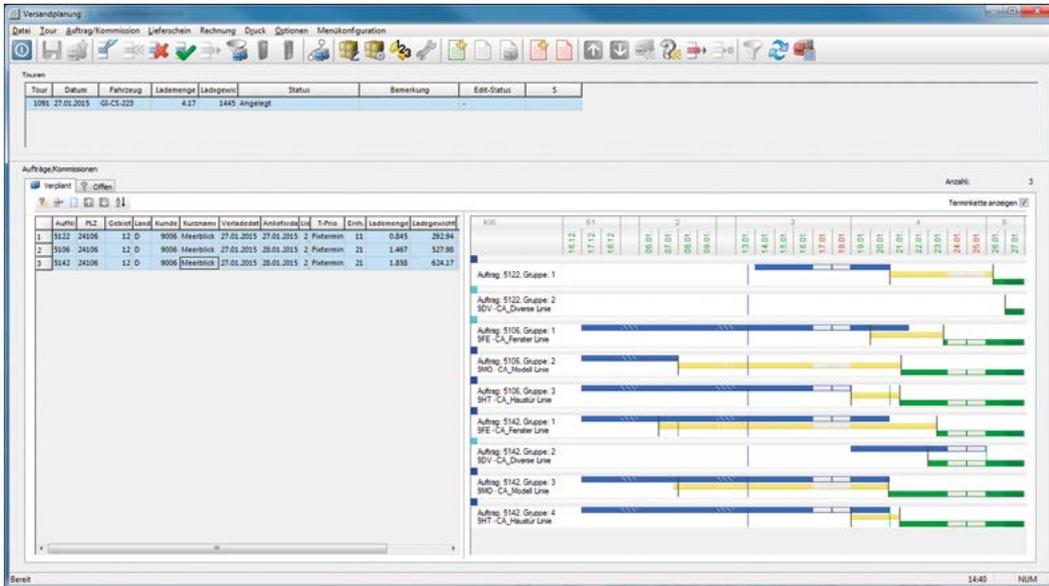
With the A+W Cantor tools, you can create your own personal overview in the form of a production cockpit. It lets you see the status of every element, whether in cutting, glazing or delivery. You can also see which workstations are manned or malfunctioning and whether a buffer is in a critical state. This scheme can be configured individually for each line and is always up-to-date. Comprehensive monitoring ensures that the requirements of your quality management system are fulfilled.

Your benefits:

- Efficient, transparent production processes
- Time savings, thanks to barcoding
- No more searching for material or elements
- Optimized throughput times since the information required is always available
- No more errors due to outdated documents
- Integrated in-house production control



Guaranteed complete deliveries thanks to delivery organization



No more searching when loading

As early as the production planning phase, A+W Cantor can take the loading sequence of delivery racks into account.

Pick lists contain the storage locations of your products and all accessories and ensure that each truck leaves the premises with a complete shipment. The loading sequence can be optimized – if a delivery route consists of several stops, the unloading sequence will be adjusted to the route accordingly.

Together with these functionalities, truck capacities, order weights, loading areas of units, and early delivery dates for a region are all taken into consideration when planning delivery routes.

Aspects such as early delivery dates for certain regions affect production sequence. Because A+W Cantor is

fully integrated, production timing can be considered early on and production started as soon as capacities are available. This ensures that products are not just produced and then allowed to lie around “waiting” for delivery. All deliveries contain the necessary documents such as directions, customer contact information, delivery notes, etc.

Complete delivery guaranteed

A+W Cantor offers warehouse organization for finished elements, sub-packages, and purchased items with storage space management. Sub-package organization ensures that complete deliveries are shipped to your customers. Increase customer satisfaction with complete deliveries and adherence to agreed-upon delivery dates.

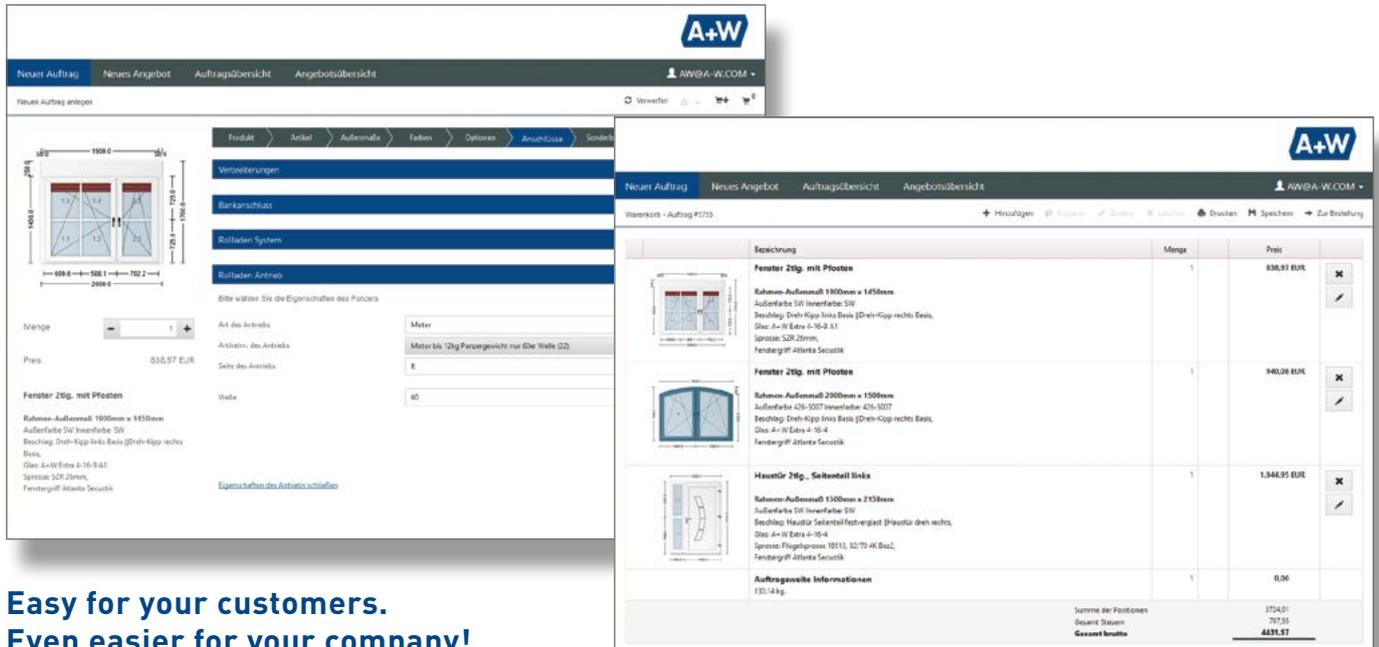
Rack management – retrieval guaranteed

With integrated rack management, you always know where your racks are. No racks are lost, and you can schedule the retrieval of your racks in delivery planning.

Your benefits:

- Time savings since there is no searching for finished elements
- Nothing is forgotten thanks to packing organization
- Optimal service, delivery reliability, and quality
- Save money and time with optimal route planning

From the webshop directly into production



**Easy for your customers.
Even easier for your company!**

Simple and fast ordering in the webshop

Today, customers have become accustomed to searching for and ordering products round the clock. Your customers can use the webshop A+W iQuote to check quotes and place their orders for their product configurations directly with your company – anytime, anywhere – be it at the building site or in the office. This enhances your customer service and optimizes your processes.

Complete integration – developed for A+W Cantor

Until now, online web configurators for the glass and window industry required manufacturers to update a second database and re-enter the orders. This is not the case with A+W iQuote.

A+W iQuote is always synchronized

A+W iQuote communicates directly with your A+W Cantor system, i.e. the data shown in your webshop is provided directly from your A+W Cantor database. Customers log into your system, and you can control which systems and products are shown to the customers for configuration. A+W iQuote allows your dealers and sales staff to record both standard elements and also complex configurations quickly and simply.

Digital worlds are growing together

Another trend in the window industry is the incorporation of suppliers' online shops. For a long while, we have been cooperating with well-known manufacturers of shutters and front door inserts. Now we have incorporated the online configurators of adeco, OBUK, Rodenberg,

ROMA, and Warema into A+W iQuote. If your dealer enters an exterior door using A+W iQuote, he can use the manufacturer's configurator, select the insert there so that the price is calculated, transfer this information to A+W iQuote, and display the result graphically.



Production-ready orders

The products that your customers configure with the A+W iQuote system are subject to the same rules and contain the same plausibility checks that you have filed in your A+W Cantor system. For instance it is possible, without any extra effort, to ensure that the products

Your benefits:

- Expand your business, or service your existing sales channels and customer groups more effectively thanks to mobile system access at any time – compatible with all standard end devices.
- All of your data is stored centrally and is available. Price calculations and construction feasibility checks are conducted directly in your A+W Cantor system, which means it is no longer necessary to enter additional master data for the webshop.
- Completed orders are transferred directly to your A+W Cantor production system where they are available in real time for all further processes, for instance production planning.
- Easy-to-use user interface, which was developed with an eye to touch screens, tablets, and mobile devices.

that your customers configure are always up-to-date and that the prices are calculated correctly. As soon as an order is placed via A+W iQuote, it is visible in real-time in your A+W Cantor system and can be scheduled for production. There is no double entry of orders.

A mobile web-based system

Your customers can manage their quotes and orders via the A+W iQuote system, and can also send quotes and order confirmations to their own customers, including graphic depictions. A+W iQuote works independent of platforms (Windows, iOS, Android), browsers (e.g. Internet Explorer, Chrome, Firefox) or end devices (e.g. PC, laptop, tablet, smartphone).

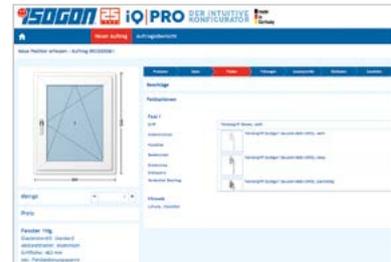
Adaptable design

The structure and design of A+W iQuote can be adapted individually to match your company's style. This means that you can also integrate your webshop seamlessly into your homepage.

Statements and implementation examples:

ISOGON Fenstersysteme is a market leader in PVC windows and doors in Berlin and the surrounding area.

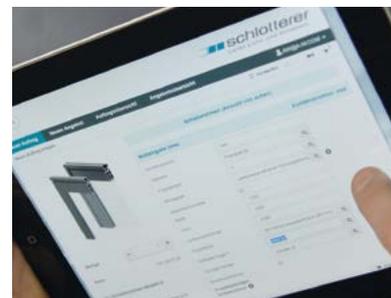
Managing Director Efe Tiglioglu, "If we had to select new ERP software today, we would choose A+W Cantor again." The A+W iQuote web configurator was introduced successfully in the live beta phase in 2017. IT Manager Neco Tiglioglu, "Our partners can now order their windows online, even while they're sitting on the sofa. These orders arrive in our ERP system automatically and they can be processed without any additional work. Redesigning the entry logic via the widgets and offering the end user assistance that makes entering a window easier are the items at the top of our agenda. Thanks to the close cooperation with the A+W Cantor team and the incorporation of new ideas, the A+W iQuote project is proceeding successfully."



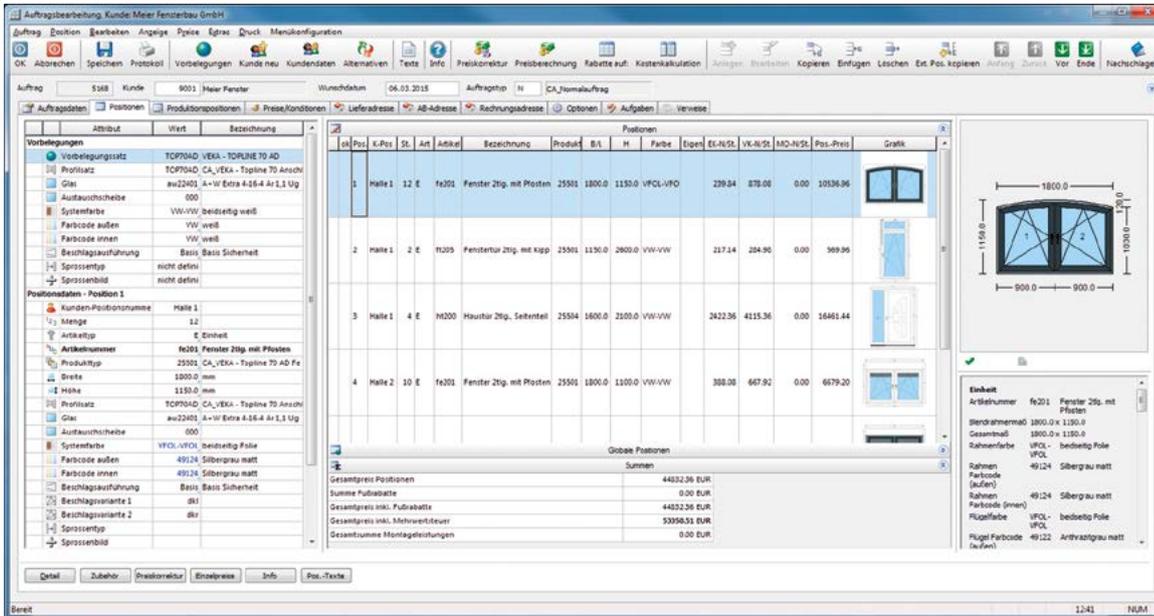
Schlotterer is Austria's market leader for exterior non-textile sun protection. The product range includes roller shutters, exterior blinds, and insect protection screens.

Schlotterer relies consistently on online ordering and introduced the A+W iQuote online shop in 2016. Wolfgang Neutatz names some of the most important advantages, "Our customers cannot make any more mistakes with A+W iQuote. The entire order runs through a restriction check based on our master data. We get a complete, technically correct order; questions and long-winded clarifications on the telephone are no longer required. This makes the entire order process much more efficient."

Project Manager Martin Harold, "The comprehensive master data integration makes secure and complete product configuration in the online shop possible ... however, in the end, the outstanding project implementation is due to perfect cooperation with the A+W Cantor team – here the chemistry is just right!"



From dealer order directly to your production



A+W Cantor Reseller offers a simple, easy-to-learn user interface on which thousands of dealers rely.

Correct order entry even if you're not a window expert

Increase your online order volume with A+W Cantor Reseller. A+W Cantor Reseller is a tool that helps dealers enter quotations and orders correctly. Thanks to the integrated plausibility check, the person entering the order does not have to be a window expert. Orders are transferred online directly to your system, so that duplicate entries are now a thing of the past. Your dealers can even manage their own products in A+W Cantor Reseller, which builds customer loyalty.

Your product line – always up-to-date

Your configured system contains your product line including the latest price list. This way, your specialist dealers are all set to go, commercially and technically.

The dealer solution can be operated via a webshop or as a multi-trade system, with which several dealers access a central instance, each as a separate site.

Your benefits:

- Fewer employees required for internal order processing
- Less coordination with your dealers
- Increased process efficiency
- Easier acquisition of new dealer customers and higher rate of customer retention
- Optimal support of your sales channel



A further service that you can offer your dealers is the service and installation planning module, see page 15.



Further information about quote and order processing, see page 6.

Communication with external systems



A+W Cantor provides an integrated solution for virtually all window, door, and shutter manufacturing tasks, yet there are areas where the system makes use of other tools that are connected via interfaces.

Financial accounting software

The interface between A+W Cantor and your accounting software transmits master data information, postings, income and expense accounts to your accounting systems, and open items and payment entries are transmitted back. All incoming and outgoing invoices are taken into consideration. A+W already offers interfaces to all established accounting systems such as DATEV, Diamant, Sage and many more.

Design software

The integration of LogiKal, KKP and SchüCal into A+W Cantor offers all the benefits of LogiKal in the aluminum sector as well as efficient control of all

processes in the system. Companies that work in different product segments can enter and comprehensively manage order items from both systems in a single software solution. This means that your customer receives just one order confirmation that includes all products.

Purchasing/external web configuration

In purchasing, openTRANS and EDI are frequently used for automatic order management and electronic communication. The integration of web configurators for adeco, OBUK, Rodenberg, ROMA, and Warema reduces the work required for master data maintenance. These configurators also provide direct access to your suppliers' current product lines, which optimizes your order process since product configuration is verified to ensure that it is technically feasible. Your orders are placed electronically, they are error-free and contain all the necessary characteristics at the stored purchasing conditions.

Systems for the glass industry

Currently, A+W Software has integrated solutions from Lisec and glas online, as well as the company's own systems A+W Production and A+W Business.

Machine interfaces

Machine interfaces are programmed individually by A+W and controlled via A+W Cantor.

Delivery planning software

The integration of the PTV Mapserver, TRAMPAS, OpenStreetMap, and the company's own A+W Logistics Optimizer provides access to the functionalities of these solutions.

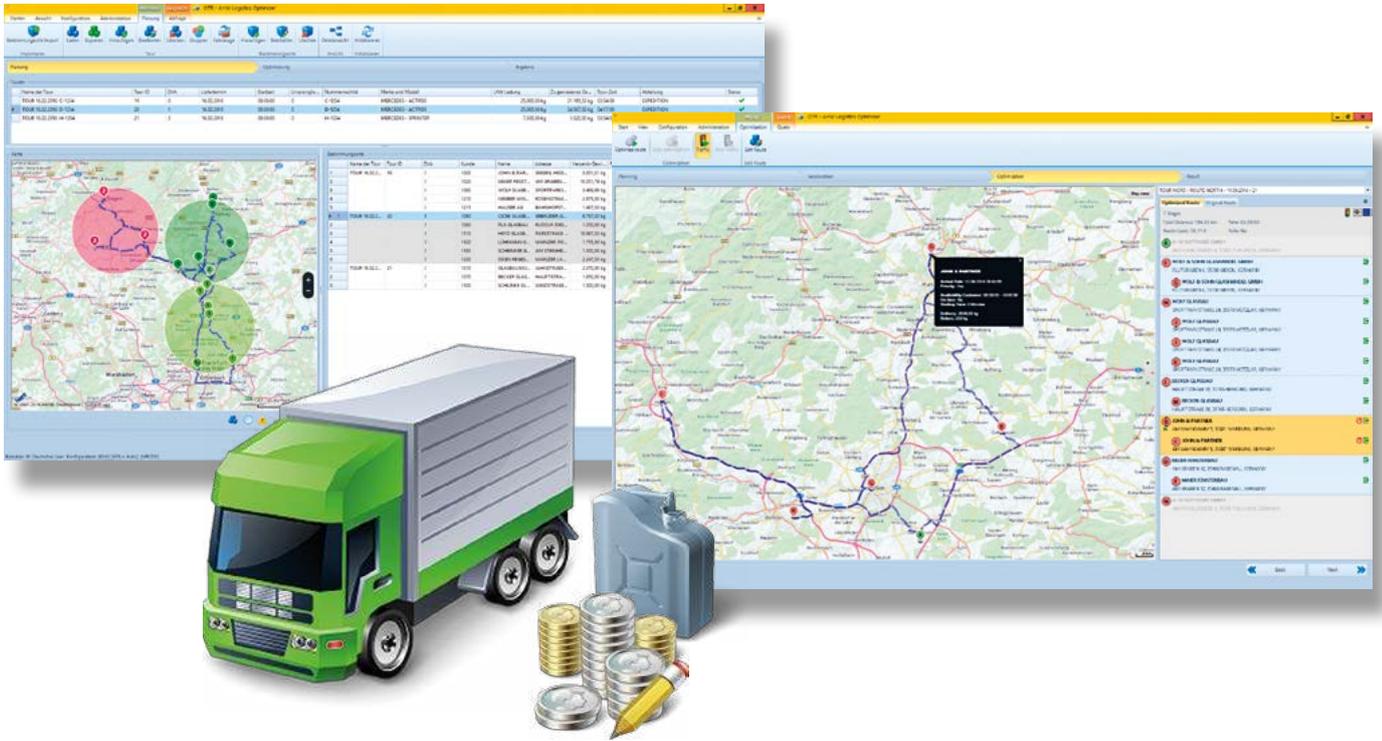
Other interfaces

The MS Office connector enables the export of data from A+W Cantor for further processing, and TAPI (Telephony Application Programming Interface) is supported, so that you no longer need to enter telephone numbers by hand.



Perfect route planning and delivery

Interfaces & Add-ons | A+W Logistics Optimizer



When you connect the A+W Logistics Optimizer to A+W Cantor, you can plan, process, and analyze your delivery comprehensively.

After successful route planning in A+W Cantor, data such as order number, delivery address, number of packages, weight, and dimensions are transferred to the A+W Logistics Optimizer.

The route can be optimized according to different criteria, including weight, driving time, and punctuality. The route plan is placed in the cloud once it is completed, then the data is transmitted back to the A+W Cantor system.

Drivers report in using a delivery app and their route is visualized with the sequence of stops. Routes can be traced online using GPS.

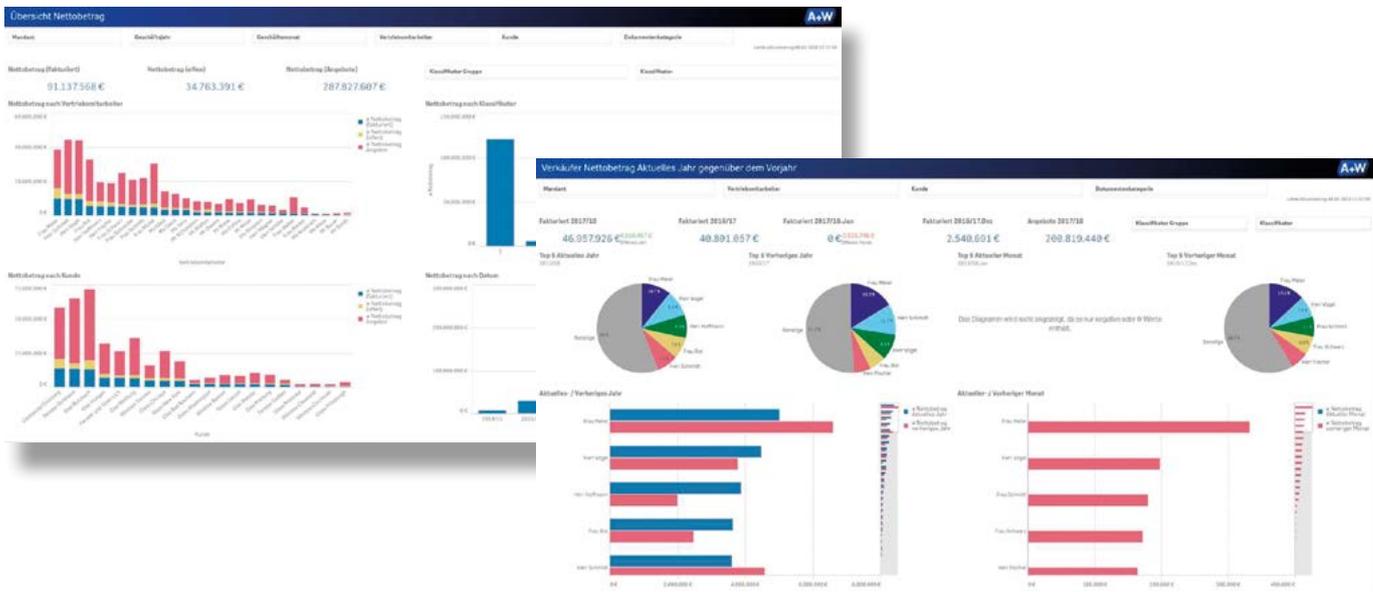
Last-minute route changes

The delivery planner can use the A+W Logistics Optimizer to view routes and incorporate follow-up deliveries into the appropriate route. Even if the route has already been started, it can be re-planned in the office and uploaded again.

Your benefits:

- Save time and money thanks to optimal route planning
- Avoid traffic jams and bypass route restrictions
- With GPS, you always know where your drivers are
- Additional work for last minute changes is revealed
- Connection to existing navigation systems (TomTom and Garmin) and A+W delivery app for mobile end user devices

Business Intelligence (BI) – professional evaluations



The analysis of business data – even across locations – is becoming ever more important in the era of Industry 4.0 and intelligently networked processes. Precisely, professionally prepared data is critical for making well-founded business decisions.

Design your own dashboard

Thanks to the connection of A+W Analytics powered by Qlik® to your A+W Cantor software, it is easier than ever to create comprehensive, flexible analyses. With A+W Analytics powered by Qlik®, A+W gives you a tool that accesses your A+W Cantor database, so that you can generate evaluations quickly.

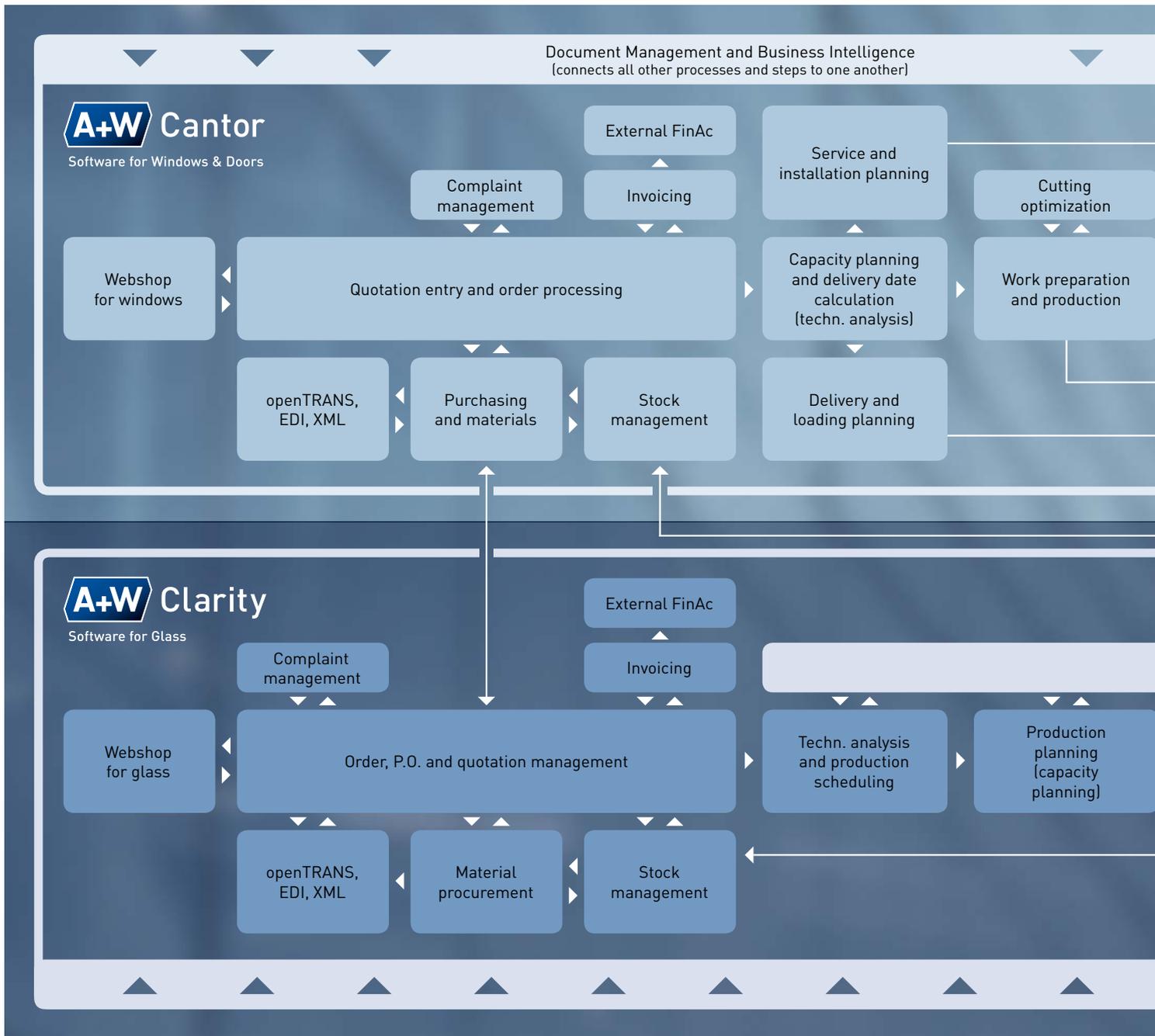
Your mobile BI tool

A+W Analytics powered by Qlik® was developed especially for mobile use. In a state-of-the-art, user-friendly, clear HTML application, you can use custom-tailored apps to view and analyze your aggregated data, anytime and anywhere. In addition, you can create new evaluations step by step. All changes are displayed graphically on the spot.

Your benefits:

- Completely web-based – display of the data on desktop PCs, tablets or smartphones
- Display of key figures in an adjustable graphical user interface
- Statistical evaluations based on the A+W Cantor database
- Use pre-defined A+W reports and create your own reports flexibly
- Complete control of all aspects of analysis, data, and rights management





A+W is a full-service provider of software for the production of windows, doors, and flat glass. It is the only provider of integrated solutions for window and glass manufacturers, as well as highly-integrated solutions for order handling between window manufacturers and insulated glass suppliers.

Construction element manufacturing with in-house glass production

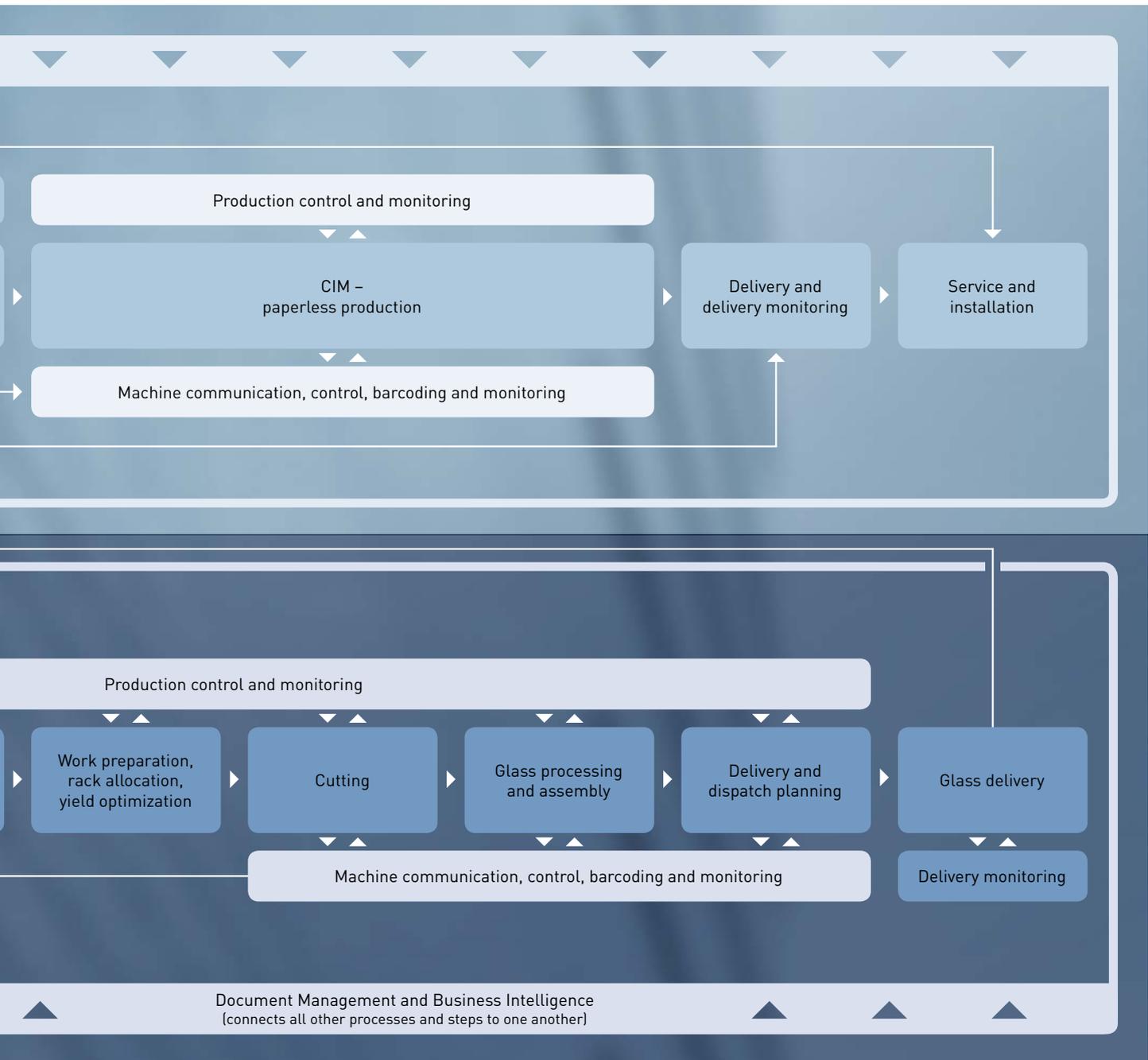
If your company is a window manufacturer that supplies its own glass, the integration of A+W Cantor with the production system A+W

Production is the perfect solution for you. You can use A+W Production to optimally plan and control glass manufacturing. Both systems feature paperless production. Another special feature of the integration, in addition to automatic transfer of the required glass data, is the seamless transfer of insulated glass units from glass manufacturing to the window line.

Integration with your glass suppliers

This integration even works across company boundaries. With the entry of

windows and doors, all required characteristics for the glass manufacturing are defined. The glass data from A+W Cantor is transferred automatically to the supplier's A+W Clarity software via an interface. Both systems synchronize their information about the sequence and storage location of the glass. Thanks to A+W Production, the glass manufacturer can create and document the sequence requested by the window manufacturer.



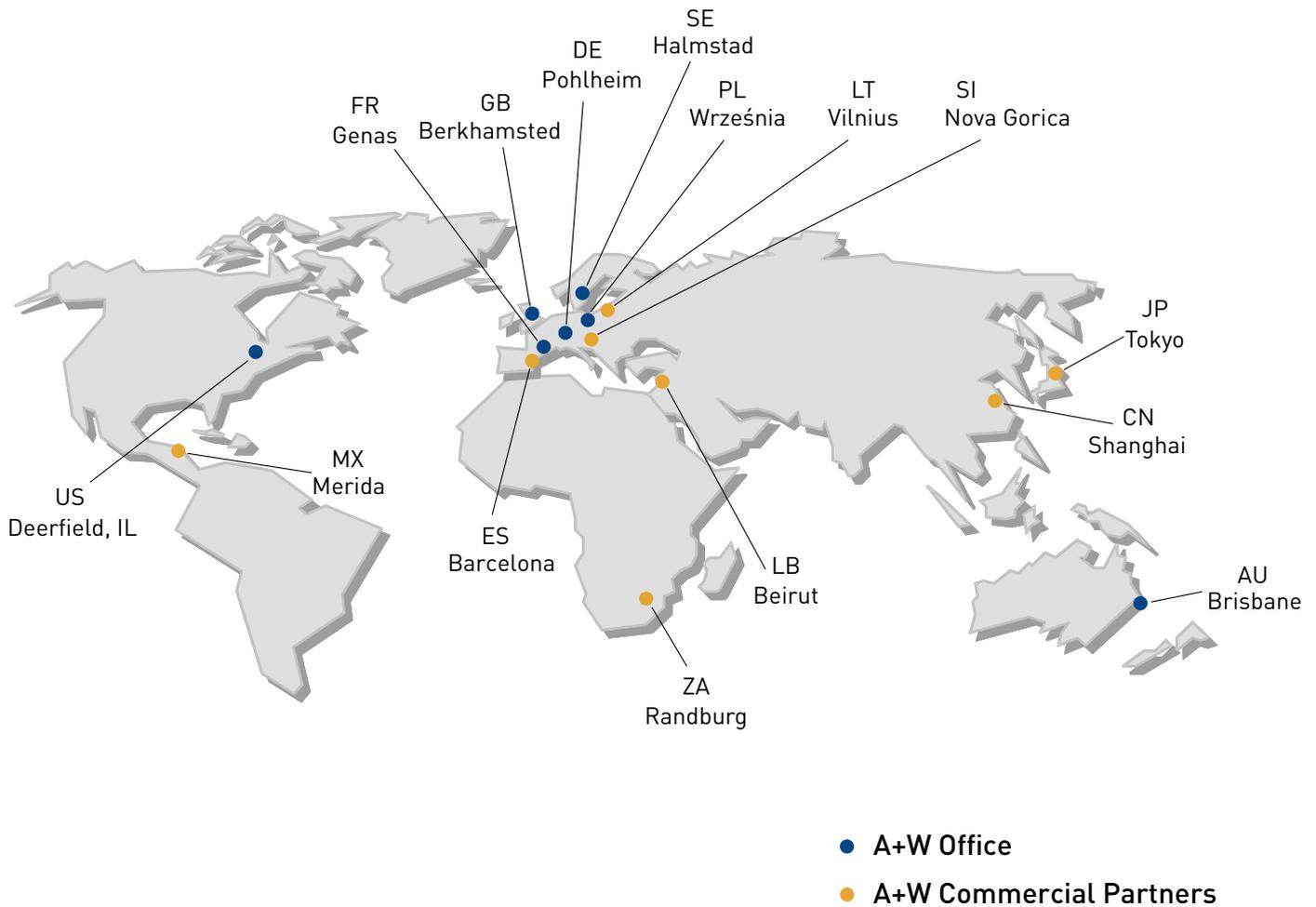
When ordering glass, the window manufacturer's A+W Cantor software provides unique sorting codes, for example, for:

- Production line
- Production batch
- Over/undersized items → not suitable for sheet buffers
- Extremely long delivery times (TSG, processed glass types) → order and sort earlier
- Separate delivery – glazing on construction sites

Sheets that are manufactured with A+W software frequently bear two bar codes: the internal one from the glass supplier, who steers the glass correctly through insulated glass production using A+W Production; and a second code that includes information about the window manufacturer's production logistics. State-of-the-art window construction software such as A+W Cantor generates the bar code information when the glass is ordered and includes it with the order via EDI.

Since the sheet is recognized thanks to bar code registration in the window manufacturer's system, it can be located during glazing by scanning the bar code on its associated sash – the bar code label includes all necessary information and the system presents the sheet when it is needed.

We will be glad to send you more information about our A+W Cantor and A+W Clarity software solutions on request. Just send an e-mail to: info@a-w.com



A+W – over 40 years of global market leadership in software for the flat-glass, windows and doors industry – for small, medium-sized and enterprise companies.

Our long-term experience is your benefit.

A+W – Your Trusted Advisor